

Client Ref. ARC

We are searching for proprietary and innovative products, product ranges and partnership opportunities relating in some way to **commercial and domestic curtains and window dressings**, in particular :-

Material Features

- Energy saving / reflective / adsorbing
- Wipe-clean, easy-clean
- Acoustic / thermal insulation
- Self-bonding or 'no-sew' materials
- Safety (no-burn, fall prevention etc)
- Personalisation / self-decoration (e.g. for children)
- Temperature responsive
- Photosensitive
- Fragrance-releasing / Anti-mosquito
- Anti-bacterial, e.g. for hospitals
- Self-cleaning
- Novel aesthetic finishes
- Non-woven solutions
- Security benefits

Systems and Fixings

- Multi-fit / Expandable curtain system
- Cheap, non-woven frequent change curtain system
- Curtain / blind cleaning systems
- Non-woven wall decorations
- Temporary / flexible partitioning systems
- Easy DIY installation – no drilling or screwing required
- Multi-function window dressings
- Novel 'non-curtain' or curtain replacement, e.g. films
- Next generation curtain / blind system
- Software for curtain installation e.g. visualisation, measurement etc
- Solar powered / responsive controls, voice activated controls etc
- Smart adhesives / magnetic fixing etc

We are particularly interested in improved solutions for public transport curtain / blind systems and systems for corporate / municipal buildings, e.g. novel non-woven products, vandal-proof shading systems etc.

Our client is part of a dynamic multi-national group with an established and well trusted name for quality curtain products and systems. The company has multiple routes to market via curtain / fabric shops, major supermarket chains, DIY stores and other retail outlets. With a strong tradition in providing customer satisfaction with new and innovative product offerings, our client is now looking to further extend its range and gain access to new customers and markets.

We are willing to explore any reasonable commercial arrangements, including licensing in of proprietary or innovative products, systems or technologies, strategic alliances or partnering arrangements and outright purchase. Please send preliminary information on any proposed opportunity – including a short description, technical and marketing advantages and initial suggestions on possible methods of co-operation – to Mrs Elaine Rhodes, Operations Manager. Thank you.