

We are searching for innovative or improved PVCu / composite products, systems and manufacturing technologies relating in some way to: -

### ***Building Products and Systems***

- ◆ Doors (external locking doors, internal doors, fire/safety door, patio / sliding doors)
- ◆ Windows (inc. 'Velux'-type)
- ◆ Conservatories & roofing systems
- ◆ External structures – eg garages, porches, canopies, awnings
- ◆ Roof line products – eg fascia, soffits, guttering / rainwater systems
- ◆ External protection / finishing - eg cladding
- ◆ Internal finishing – eg flooring, insulation, skirting boards, panelling
- ◆ Ventilation / Heating / Cooling systems, inc. underfloor, standalone A/C units, etc
- ◆ Hardware – locking & fixing systems
- ◆ Accessories – eg audio, lighting, security, cabling systems, blinds
- ◆ Specialist / Emergency - eg Flood defence

### ***Enabling Technology / Components***

- ◆ Increase the energy efficiency – Uvalue, etc
- ◆ Increase performance / lifetime of product
- ◆ Improve the aesthetics / visual appearance – eg finishes, textures, colours, wood-grain
- ◆ Installation techniques to simplify the build process / decrease installation time – eg prefabricated components
- ◆ New building materials – eg PVCu, Plastics, Composites, Aluminium, Wood-effect, Reinforced Glass
- ◆ Manufacturing techniques – eg extruding, forming, fabricating, laminating, lacquering
- ◆ Environmental technologies – eg integrated solar panels for heating, lighting
- ◆ Recycling of waste materials
- ◆ Technologies to reduce maintenance, cleaning, etc.
- ◆ Customizable PVCu systems

### ***Markets / Customers***

New build construction / Refurbishment and Renovation / Made to measure  
House-builders  
Builders merchants / PVCu windows & building systems outlets  
Installers / Fabricators / Manufacturers of complete systems

Our client is £ multi-million European company specialising in the manufacture and supply of a wide range of primarily PVCu building products to the house-building and renovation industry. It has a proven track record for innovating and delivering high quality, cost effective products to the market and works closely with customers to develop products that fill a real technical and commercial need. Continually investing in its product development and state-of-the-art manufacturing facilities, it is quickly able to respond to the needs of the marketplace and legislation. The company has excellent routes to market, encompassing direct trade sales, supply to fabricators / manufacturers and suppliers for both the new build and refurbishment markets, in addition to extensive experience working with the UK/European regulatory approval system – they are therefore extremely well placed to take a new product to market.

The company now seeks to grow its product offering by buying, distributing or licensing in innovative products, components, systems and technologies. Opportunities should provide ease of installation or a unique selling point (USP) for the fabricator / supplier and provide a demonstrable benefit to the end customer. Innovations should have good Intellectual Property (IP) protection or be protectable. Our client is keen to work with companies or individuals that have developed an innovative technology and lack the manufacturing expertise and/or route to market.

We are willing to explore any appropriate commercial arrangements. Please send preliminary information on any proposed opportunity – including a short description, technical and marketing advantages and initial suggestions on possible methods of co-operation – to Vicki O'Brien, Projects Manager. Thank you.

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